



GERMAN AMERICAN HERITAGE CENTER &
MUSEUM

2022 ANNUAL MEETING

Held in person and virtually on Monday, January 23rd at 5:30pm

Agenda

Meeting of the Membership

- I. Call to Order and President's Welcome- Daniel Cabage
- II. Declaration of Quorum
- III. Proof of Notice
- IV. Approval of Minutes of Annual Meeting 2021
- V. Financial Report-
- VI. Committee Reports:
 - a. Executive- Daniel Cabage, President
 - b. Endowment- Todd Woeber, Chair
 - c. Building and Grounds- Jerry Nieman, Chair
 - d. Programs- Michael Hustedde, Chair
 - e. Governance- Kylie Franklin, Chair
 - f. Marketing
- VII. Staff Reports
 - a. Administrator's Report & Welcome- Brian Allen, Executive Director
 - b. Exhibitions & Programs- Clare Tobin, Assistant Director
 - c. Education & DEAI- Jessica Gordon- Education & DEAI Coordinator
- IVIII. Election of New Directors
- IX. Changes to bylaws
- X. Unfinished business
- XI. New business
 - a. 2023 Budget
- XII. Adjournment



Call To Order

Declaration of Quorum

INTRODUCTION | DANIEL CABAGE

PRESIDENT'S WELCOME



Proof of Notice

Postcard- December 12th, 2022

Dear Member,
Thank you for your continued support of the German American Heritage Center.

You are hereby notified of the annual meeting of the German American Heritage Center which shall be held on Monday, January 23rd at 5:30 pm on the 4th floor or the German American Heritage Center at 712 W 2nd St. Davenport, Iowa. The date of notice is the day in which this post card was delivered to your residence at least 25 days prior to the date of the meeting, pursuant to Section 207 of Article 2 of the Bylaws.

Please join us for refreshments and a presentation of the Annual Report. We will vote on new members to the board and bid farewell to exiting members.

Clare Tobin

Assistant Director

Daniel Cabage

President of the Board of Directors



Approval of Minutes

2021 Annual Meeting- Thurs.
January 27, 2022 - 5:30 pm
Virtual



German American Heritage Center
Minutes for Annual Meeting - 2021
Thursday, Jan. 28th, 2022 at 5pm

Attendees: Daniel Cabage, Kelly Lao, Clare Tobin, Tamara Felden, Nick Pitz, Michael Hustedde, Hedy Hustedde, Jerry Nieman, Todd Woeber, Nick Eli, Yogi Reppman, Russ Baldner, Nick Eli, Dean Kraus, Terri Switzer, Travis Plambeck, Jessica Gordon, Bruce Walters

Meeting called to order at 5:31 pm.

- I. Call to Order and President's Welcome (Daniel Cabage)
 - Welcome to second virtual meeting. The museum has acquired equipment to allow for video conferencing system. President is thankful to have been able to return to some in-person events, including Best of the Wurst and Fall Frolic. GAHC has been able to expand staff to further add to offerings to community. Gift shop had best year ever. Daniel expressed appreciation to all committees, especially Building & Grounds for getting the fence up, as well as Marketing for their efforts on holiday traffic, and Finance / Endowment, which has grown our funds. Programming has also done a good job despite challenges of Covid.
- II. Declaration of Quorum
- III. Proof of Notice: postcard was circulated starting December 27, 2021
- IV. Approval of Minutes from Annual Meeting 2020
 - Tamara Felden moved to approve minutes from virtual meeting on January 25, 2020; Dean Kraus seconded the motion. Motion passed unanimously.
- V. Financial Report (Dean Kraus, Treasurer)
 - Balance sheet and Profit and Loss sheets shared with attendees.
 - Good year in the market led to strong year for the GAHC with very strong balance sheet.
 - Line of credit at Walcott was decreased from 100,000 to 21,000.
 - Profit and Loss: Budgeted 22,000 but reached 36,000. Operating income was up compared to the budget and to previous year. Endowment draws assist with operating costs. Total income was well above budget, particularly given grants received. Loss of only around \$3000. Net income reflects market gain; better year than previous year despite Covid.
- VI. Committee Reports:
 - A. Executive report (given by Daniel Cabage, President)
 - Executive board managed the line of credit and increased staff pay to better compete with job opportunities offered by others in the marketplace. Executive board also addressed budget creation and adjustments, and managed HR concerns.
 - B. Endowment report (given by Todd Woeber, Committee Chair)
 - Benefitted from market gains the last few years. No major gifts but the rate of return is pushing 20%. Interest dividends minus fees were enough to cover our draws throughout the year. Increase in the values is allowing our draws to come up; conservative budget also helps with projected future draws of around \$70,000. Those future draws will be permanent, provided budget is managed properly.
 - Kelly noted that GAHC received donations in honor Cal Werner, Dr. Rebecca Christoffel, and Mary Schmidt Kirkpatrick. Half of new life memberships also go into endowment account. Kelly thanks new life members: Tamara Felden, Jack & Carolyn Schaefer, Ivan Cuthbert Glanz, Verna Hamann, Marieta Jacobs, Walter & Lieselotte Mayer, Janet B. Miller, William Jens Moellering, Christian Herman Mueller, Don Ockelmann, Betty Reeg, Richard Stahl, Christel Ward, Wayne Holst, Michael Begey, Roger Meier, Richard Karwath, William Puck, Mary Ann Tyler, and Anita Sundin.
 - C. Building & Grounds (Tim Koehler, Committee Chair; report delivered by Kelly Lao)

German American Heritage Center
Minutes for Annual Meeting - 2021
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- Highlights of 2021 include the following: fence installed around north gravel lot, carpeting removed from gallery walls, new plexiglass added to cases, replaced storefront glass, repaired storefront damage, organized library, made additions to permanent exhibition, replaced American and German flags, repaired black flow preventer.
- In 2022, the committee will turn their attention to painting the storefront and cornice, adding 3 memorial benches, making the entrance more accessible, providing medical emergency training for GAHC staff, completing the disaster preparedness plan, landscaping the north lot, removing / replacing blighted tree, and replacing emergency lights.

- D. Programs (Michael Hustedde, Committee Chair; report delivered by Clare Tobin & Kelly Lao)
 - Clare provided an update on the Programming Committee's work. Program highlights include: 31 virtual programs, 17 in-person programs, 13 walkint tours, 2 exhibition openings, 2560 program and event participants. The top in-person programs were the Darker Side of Davenport with 147 participants, Oktoberfest with Hauberg with 700 participants, and Best of the Wurst, with 250 participants. The top attended virtual programs include: German Immigration to America with Steven Szabados, which had 83 participants; Witches, Kings and Architectural Charm with Russ Baldner, which had 78 participants; and Coming to Iowa: A History of Global Migration with Debra Delaet, which had 76 participants.
- E. Governance (Kylie Franklin, Committee Chair; report delivered by Kelly Lao)
 - Biggest challenge that the Governance Committee faced was going through resumes for the hiring process for the Education and DEAI Coordinator and Assistant Director positions. In addition, the committee implanted a process for President and Vice President terms, elections, and transitions. The committee also continued to evaluate and suggest revisions to GAHC policies, produced exit interview reports for outgoing staff, and conducted the Executive Director annual review. The committee also helped in critical operation decisions due to Covid.
- F. Marketing (Mike Motto and Adrian Wille; report delivered by Adrian Wille)
 - Reported on data for social media and general marketing for the GAHC. Campaigns were run to promote the GAHC in general, the banquet hall, and the reopening after Covid. Facebook and Instagram were used to promote all activities, and digital marketing efforts were highly successful. Efforts also included a radio campaign following a \$15,000 grant from Iowa Arts Council to announce reopening post-Covid; funds had to be spent in November and December and resulted in excellent gift shop sales.
- VII. Staff Reports
 - A. Administrator's Report – Kelly Lao, Executive Director
 - Kelly reported on staffing changes again in August and October: previous Assistant Director left the GAHC, leading to new hire for that position. Education Coordinator also left, and position was made full time to improve the position. Pay increases were also added, as well as researching benefits to make the position more appealing. Welcomed Jessica Gordon as new DEAI Coordinator and Clare Tobin as new Assistant Director. Concerns for safety & adaptation led to an increase in outdoor events, masking, increased cleaning and sanitation efforts. The GAHC also received Covid funding, which assisted with these efforts. In addition, programming incorporated virtual programs together with in-person program, and the staff adapted to using a hybrid model for programs, as well.
 - Visitors primarily attended for special events or specific activities. Virtual visitation is a new category for the year, and the GAHC will be tracking it going forward. Overwhelmingly, visitors are from Scott County. Visitors indicated that they visited for specific exhibitions and/or programs; visitors had an interest in history. Visitors indicated that they heard about the GAHC from a member; however, social media has grown and has a bigger impact now

than previously. Kelly indicated that attendance in July and December were both high. The bulk of membership is individual memberships (44.8%), followed by couples (27.8%), then life members (19.9%).

- Financial report demonstrated the importance of grants, which provided the largest source of income; gift shop also provides excellent support to grants and fundraising. (Grants were a significantly bigger factor this year than in previous years.) For expenses, personnel costs are the highest category, followed by operations.
- B. Exhibitions – Clare Tobin, Assistant Director
- Jugendstil exhibition was up before Clare started; exhibition is currently being de-installed, prepping for the next exhibition. Who? What? Wear? exhibition featured German clothing on third floor. Oma's Haus exhibition followed the clothing exhibition; Oma's Haus featured home items. Christmas postcards were also featured in display cases on upper floor. 2022 exhibitions will feature "Our Friends, Our Neighbors", which focuses on Tapestry Farms and the immigrant experience. Other future exhibitions include Hidden Habsburgs, White Rose, Blaudruck, and many future programs tied with the exhibitions.
- C. Education & DEAI initiatives – Jessica Gordon-Education & DEAI Coordinator
- Jessica discussed DEAI initiatives (diversity, equity, accessibility, and inclusion); Jessica indicated that the GAHC is the only museum in the area with this position on staff. New education work includes young adult book club, plus expansion of traveling trunks.

VIII. Election of New Directors - Nick Pitz and Travis Plambeck

- Nick Pitz studied German at both the undergrad and graduate level, and served in the military in Germany. Long-time German instructor at Moline High School, as well as other area schools (following his retirement). Served as historical Davenport guide for the GAHC and also volunteers at the front desk. Provides German travel instruction, plus provides German language assistance for Infoblatt.
- Travis Plambeck recently joined as a member. Like Nick, Travis is also former military and was trained as a first responder. Has volunteer experience as a firefighter and has also worked for the Rock Island National Cemetery. Currently studying business management at Scott Community College and certification as a registered EMT. Cement mason and member of Walcott American Legion. Family has German roots in Davenport; came in 1846 as pioneers to the region. Interested in the Building and Grounds committee.

Motion made and seconded to approve Nick Pitz; motion passed unanimously.

Motion made and seconded to approve Travis Plambeck; motion passed unanimously.

- IX. Changes to bylaws (none proposed)
X. Old business (none)
XI. New business (Kelly Lao)

A. 2022 Budget was created based on projections for the future combined with costs. Kelly anticipates fewer grant opportunities next year but should have increase due to Birdies. Future endowment draw will be around \$70,000 for 2022. Main increase will be personnel. Hope to hire administrative assistant to help with daily tasks. Total income is about \$20,000 less than this year with a modest budget.

Tamara Felden moved to approved the budget; Dean Kraus seconded the motion.

Discussion: Todd Woeber suggested raising the income endowment a bit. Kelly indicated that she would adjust it and send it out to the board. (Endowment draw was listed as \$58,500 on new business sheet but should be \$70,000.)
Tamara made a new motion to approve the budget with that adjustment; Dean Kraus seconded the motion. Motion passed unanimously.

- XII. Adjournment: Terri Switzer moved to adjourn; Tamara Felden seconded. Motion passed unanimously.

Meeting adjourned at 6 pm.
Minutes submitted by Terri Switzer.

*Copies of any documents can be
obtained by sending an email to
director@gahc.org



Financial Report

Treasurer

Balance Sheet

| AQANPAH German American Heritage Center | |
|---|---------------------|
| Balance Sheet | |
| As of November 30, 2022 | |
| | Nov 30, 22 |
| ASSETS | |
| Current Assets | |
| Checking/Savings | 281,111.54 |
| Accounts Receivable | 486.26 |
| Other Current Assets | 31,772.00 |
| Total Current Assets | 313,369.80 |
| Fixed Assets | |
| Land & Buildings | 2,987,631.50 |
| Office Equipment, Software | 36,224.10 |
| Permanent Exhibits | 44,425.00 |
| Accumulated Depreciation | -777,897.02 |
| Total Fixed Assets | 2,290,383.58 |
| Other Assets | |
| Walcott CD | 21,386.38 |
| Endowment Accounts | |
| Community Foundation Endowment | 212,996.16 |
| Baird Endowment Account | 1,704,021.73 |
| Total Endowment Accounts | 1,917,017.89 |
| Total Other Assets | 1,938,404.27 |
| TOTAL ASSETS | 4,542,157.65 |
| LIABILITIES & EQUITY | |
| Liabilities | |
| Current Liabilities | |
| Credit Cards | 1,307.34 |
| Other Current Liabilities | |
| Payroll Taxes Payable | 2,034.00 |
| Operating Line of Credit WB&T | 120,000.00 |
| Total Other Current Liabilities | 122,034.00 |
| Total Current Liabilities | 123,341.34 |
| Total Liabilities | 123,341.34 |
| Equity | |
| 3-000 · Equity | 76,250.54 |
| 3-001 · Retained Earnings | 4,756,043.76 |
| Net Income | -413,477.99 |
| Total Equity | 4,418,816.31 |
| TOTAL LIABILITIES & EQUITY | 4,542,157.65 |

Financial Report

Profit and Loss



German American Heritage Center Profit & Loss Actual vs Prior Year & Budget Comparison Nov 2022

| | Actual Nov. | Prior Yr Nov. | Var Nov. | Budget Nov. | Var Nov. |
|---|-------------------|--------------------|-------------------|------------------|-------------------|
| INCOME | | | | | |
| OPERATING INCOME | | | | | |
| Admissions | 698.51 | 1,635.72 | (937.21) | 1,000.00 | (301.49) |
| Facility Rental | 325.00 | (50.00) | 375.00 | 400.00 | (75.00) |
| Gift Shop Revenue | 4,694.40 | 5,294.77 | (600.37) | 5,000.00 | (305.60) |
| Program/Events Income | 2,826.36 | 0.00 | 2,826.36 | 800.00 | 2,026.36 |
| TOTAL OPERATING INCOME | 8,544.27 | 6,880.49 | 1,663.78 | 7,200.00 | 1,344.27 |
| DONATIONS, CONTRIBUTIONS, GRANTS | | | | | |
| Donations & Contributions | 4,330.21 | 8,436.68 | (4,106.47) | 5,500.00 | (1,169.79) |
| Grants | 4,500.00 | 1,000.00 | 3,500.00 | 5,000.00 | (500.00) |
| Fundraising | 237,863.07 | 0.00 | 237,863.07 | 60,000.00 | 177,863.07 |
| TOTAL DONATIONS, CONTRIBUTIONS, GRANTS | 246,693.28 | 9,436.68 | 237,256.60 | 70,500.00 | 176,193.28 |
| MEMBERSHIP | 310.00 | 103.23 | 206.77 | 3,000.00 | (2,690.00) |
| TOTAL INCOME | 255,547.55 | 16,420.40 | 239,127.15 | 80,700.00 | 174,847.55 |
| EXPENSE | | | | | |
| Gen., Admin. & Oper - Expenses | 6,634.41 | 5,328.66 | 1,305.75 | 6,000.00 | 634.41 |
| Personnel Expenses | 8,090.14 | 11,764.50 | (3,674.36) | 14,500.00 | (6,409.86) |
| Gift Shop Expenses | 2,935.57 | 1,047.84 | 1,887.73 | 1,000.00 | 1,935.57 |
| Program/Events/Exhibits | 6,380.98 | 1,403.79 | 4,977.19 | 1,000.00 | 5,380.98 |
| Building & Grounds | 1,005.30 | 2,664.34 | (1,659.04) | 3,500.00 | (2,494.70) |
| Marketing | 2,528.10 | 2,359.81 | 168.29 | 3,000.00 | (471.90) |
| TOTAL EXPENSE | 27,574.50 | 24,568.94 | 3,005.56 | 29,000.00 | (1,425.50) |
| NET ORDINARY INCOME | 227,973.05 | (8,148.54) | 236,121.59 | 51,700.00 | 176,273.05 |
| OTHER INCOME/EXPENSE | | | | | |
| Non-Operating Income | | | | | |
| Endowment Income (haven't rec'd Nov Baird stmt) | 0.00 | (58,843.86) | 58,843.86 | 0.00 | 0.00 |
| Interest Income | 0.00 | 0.31 | (0.31) | | |
| Other Income | 0.00 | 0.00 | 0.00 | | |
| 7040 - Gain/Loss on Sale of Assets | 0.00 | 0.00 | 0.00 | | |
| Total Non-Operating Income | 0.00 | (58,843.55) | 58,843.55 | 0.00 | 0.00 |
| Other Expense | | | | | |
| Other Expense | 0.00 | 0.00 | 0.00 | | |
| Interest Expense | 1,249.08 | 259.65 | 989.43 | 0.00 | 1,249.08 |
| Total Other Expense | 1,249.08 | 259.65 | 989.43 | 0.00 | 1,249.08 |
| NET OTHER INCOME/EXPENSE | (1,249.08) | (59,103.20) | 57,854.12 | 0.00 | (1,249.08) |
| NET INCOME | 226,723.97 | (67,251.74) | 293,975.71 | 51,700.00 | 175,023.97 |

Stop Light Criteria:

Negative variance to budget by 15% or more

Negative variance to budget by 15% or less

Meets (95%) or exceeds budget



Executive Committee

Daniel Cabage- President
Mike Motto- Vice President
Dr. Terri Switzer- Secretary
- Treasurer

ENDOWMENT COMMITTEE

Todd Woeber - Chair

Daniel Cabage

2022 Year End Accounts

| German American Heritage Center | |
|---|------------------|
| Endowment Investments - RW Baird | |
| | |
| Beginning Balance - 1/1/22 | <u>2,153,716</u> |
| Withdrawals for operations | -33,678 |
| Gains/losses- realized and unrealized | -360,365 |
| Ending Balance - 12/31/22 | <u>1,759,673</u> |

From Todd:

Investments everywhere did not fare well in 2022 and GAHC was no exception. The withdrawals in 2022 were much less than they should have been. Amounts are invested in both stock and bond funds and as such there is no "single" stock risk.



Jerry Nieman - Chair
Tim Koehler, Travis Plambeck, & Joe Winckler

Building and Grounds

Highlights of 2022

3 Memorial Benches
Accessible Entrance
Front Door and Window Repair
North lot fence repair
Gift shop carpet replacement

Looking Forward in 2023

Defibrillators on 1st and 4th floors
Staff Medical Emergency Training
Complete Disaster Preparedness Plan
Landscaping around North Lot
Blighted Tree Removal/Replacement
Replace Emergency Lights



Program Committee

Committee Members

Hedy Hustedde

Michael Hustedde

Barbara Zimmerman

Nick Eli

Ferenc Beiwel

Fred Isele

Nick Pitz

Barbara Pitz

Sami Turner-Lundeen

Janet Brown-Lowe

Clare Tobin

54 Programs in 2022

Program Highlights

- 15 Virtual Programs
- 39 In-person Programs
- 19 Walking Tours
- 4 Exhibit openings
- 3,884 Program & Event Participants
- Top In-person programs: Darker Side of Davenport (258), Oktoberfest with Hauberg (1500), Best of the Wurst (550), Uninvited Guests: Haunted Mansions of the QC (81)
- Top Virtual: Krampus: The Roots and Rebirth of the Folkloric Devil (37)



Governance Committee

Members:

Kylie Franklin- Chair

Dr. Tamara Felden

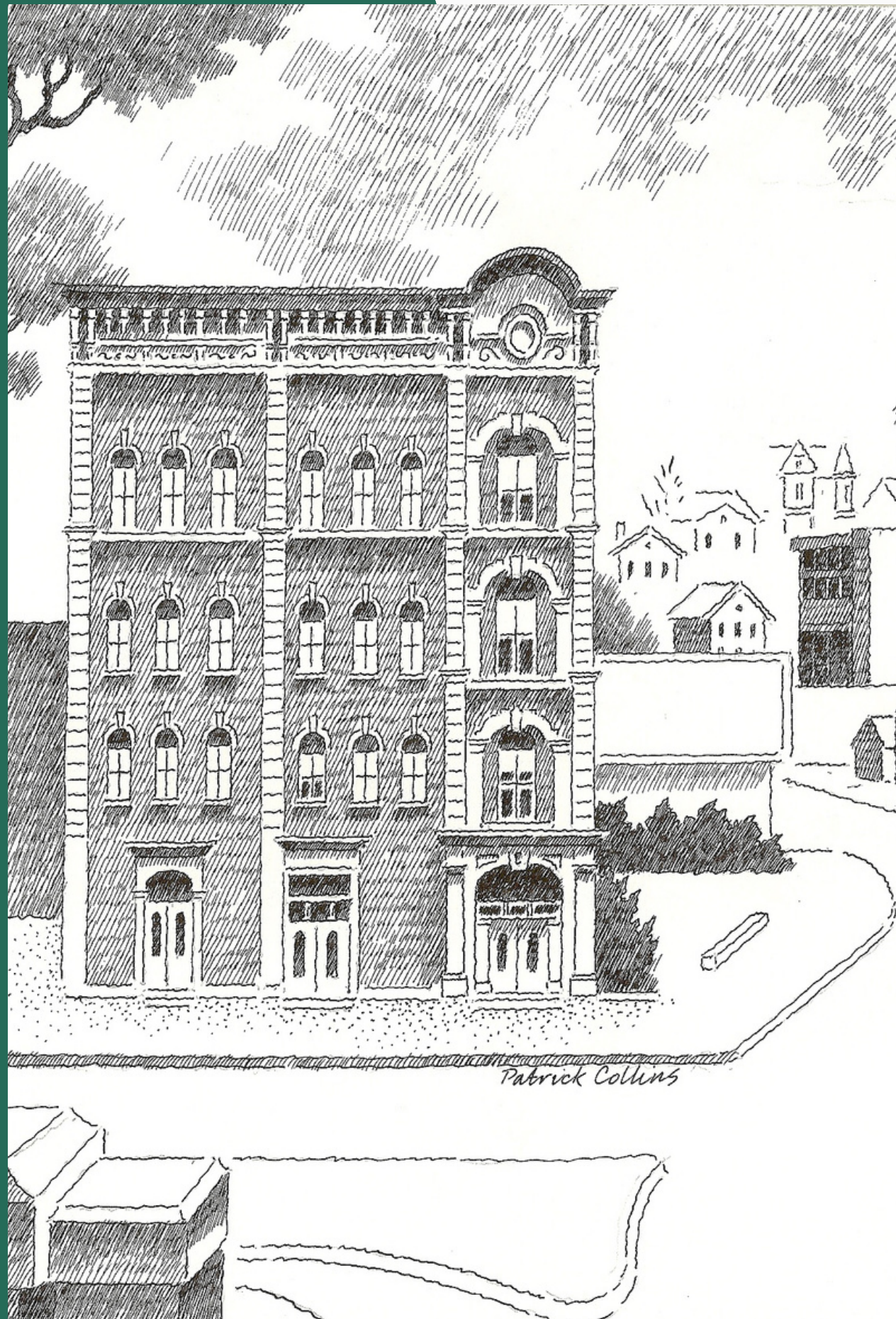
Daniel Cabage



Governance Committee

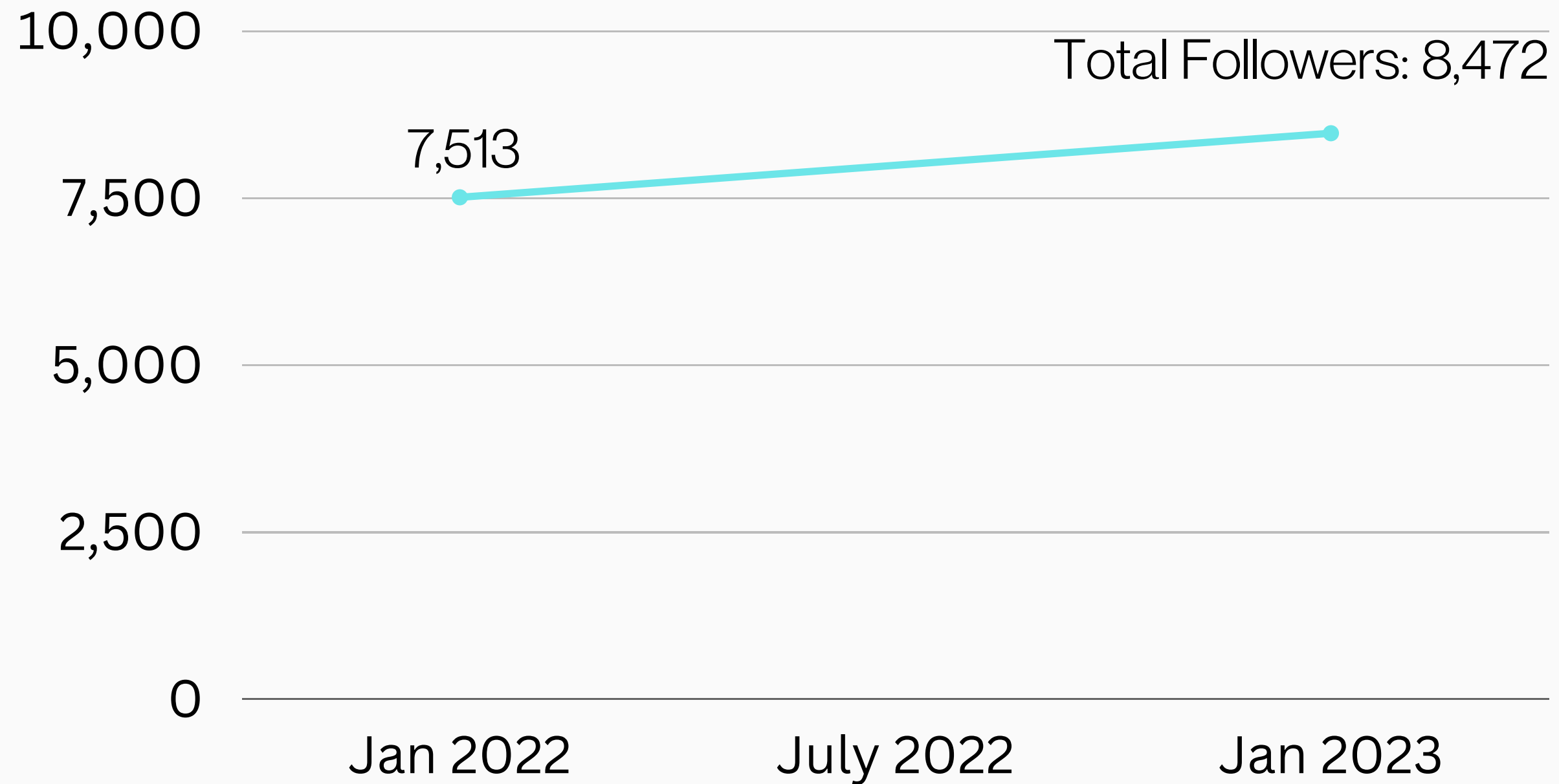
2022 Highlights

- Hired New Executive Director



MARKETING COMMITTEE

Social Media- Facebook

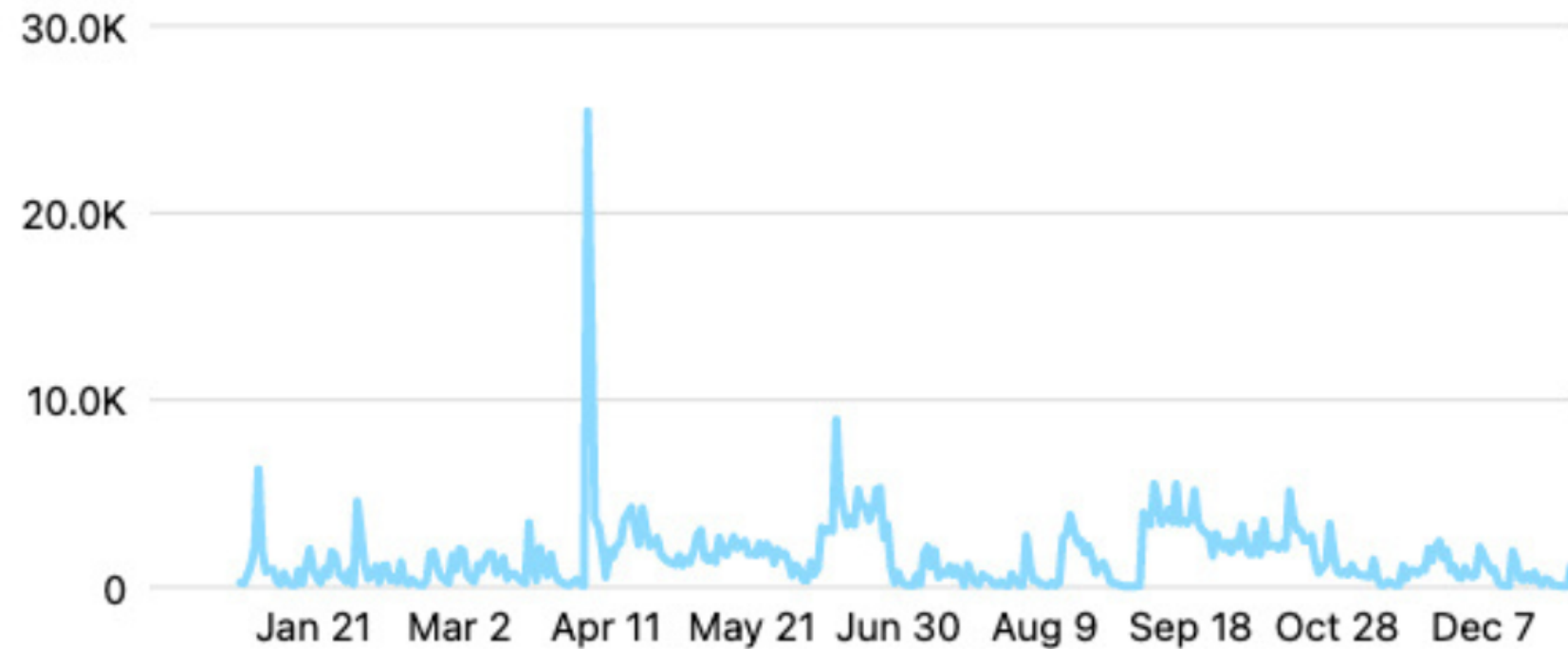


Marketing Highlights- Page Reach 2022

Reach

Facebook Page reach ⓘ

185,192 ↓ 20.7%

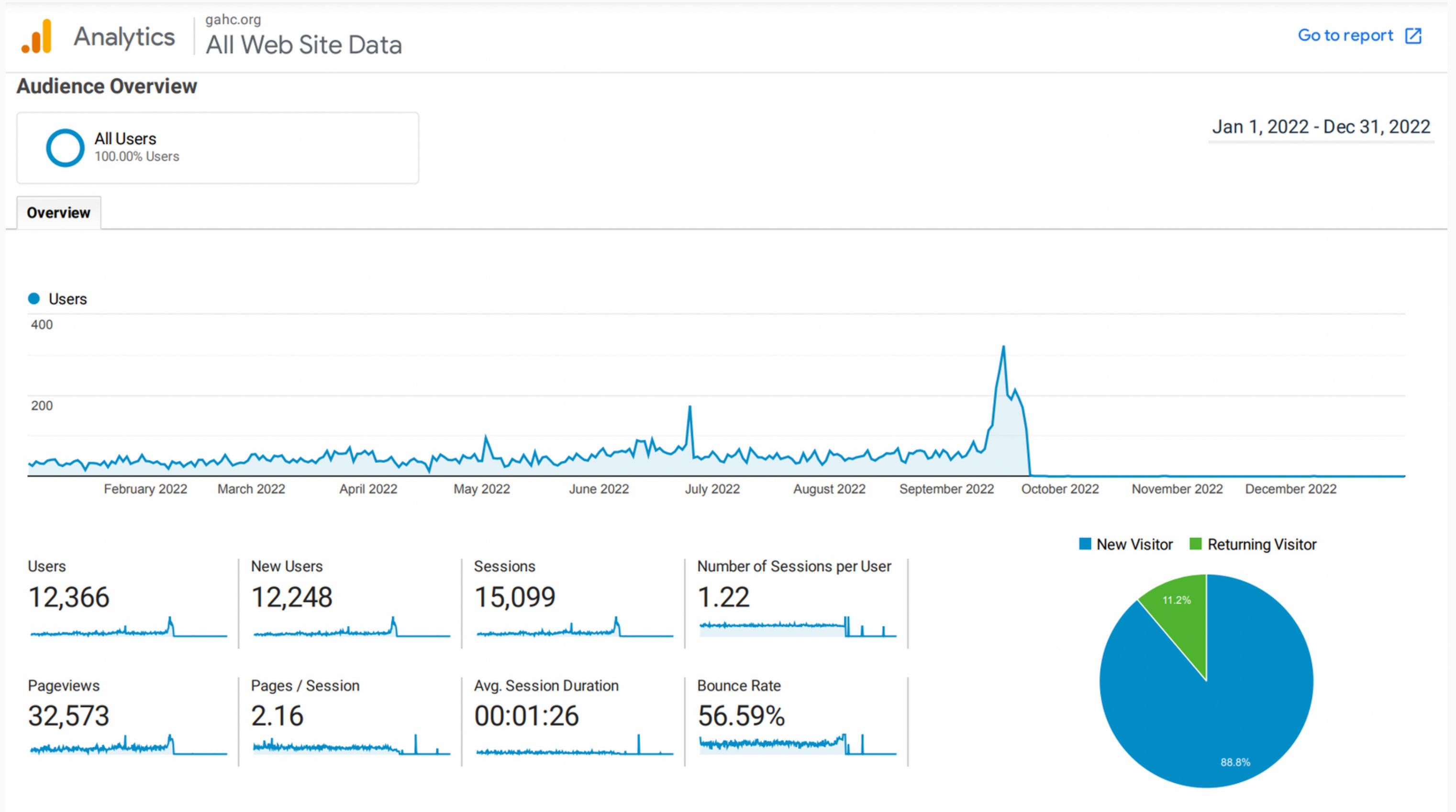


Instagram reach ⓘ

15,112 ↑ 126.3%



Marketing Highlights- Google Analytics 2022



*New site was launched so there is no data for October-December

Staff Reports

Welcome Brian!

Brian Allen - Executive Director

- Financial numbers/Visitor information/Goals

Clare Tobin- Assistant Director

- Past and Upcoming Programs and Exhibitions

Jessica Gordon- Education and DEAI Coordinator

- Diversity, Equity, Access, & Inclusion Initiative & Educational Outreach





2022 Executive Director Report

Introduction and Welcome
Goals
Visitation & Member Data
Funding Breakdown

Goals

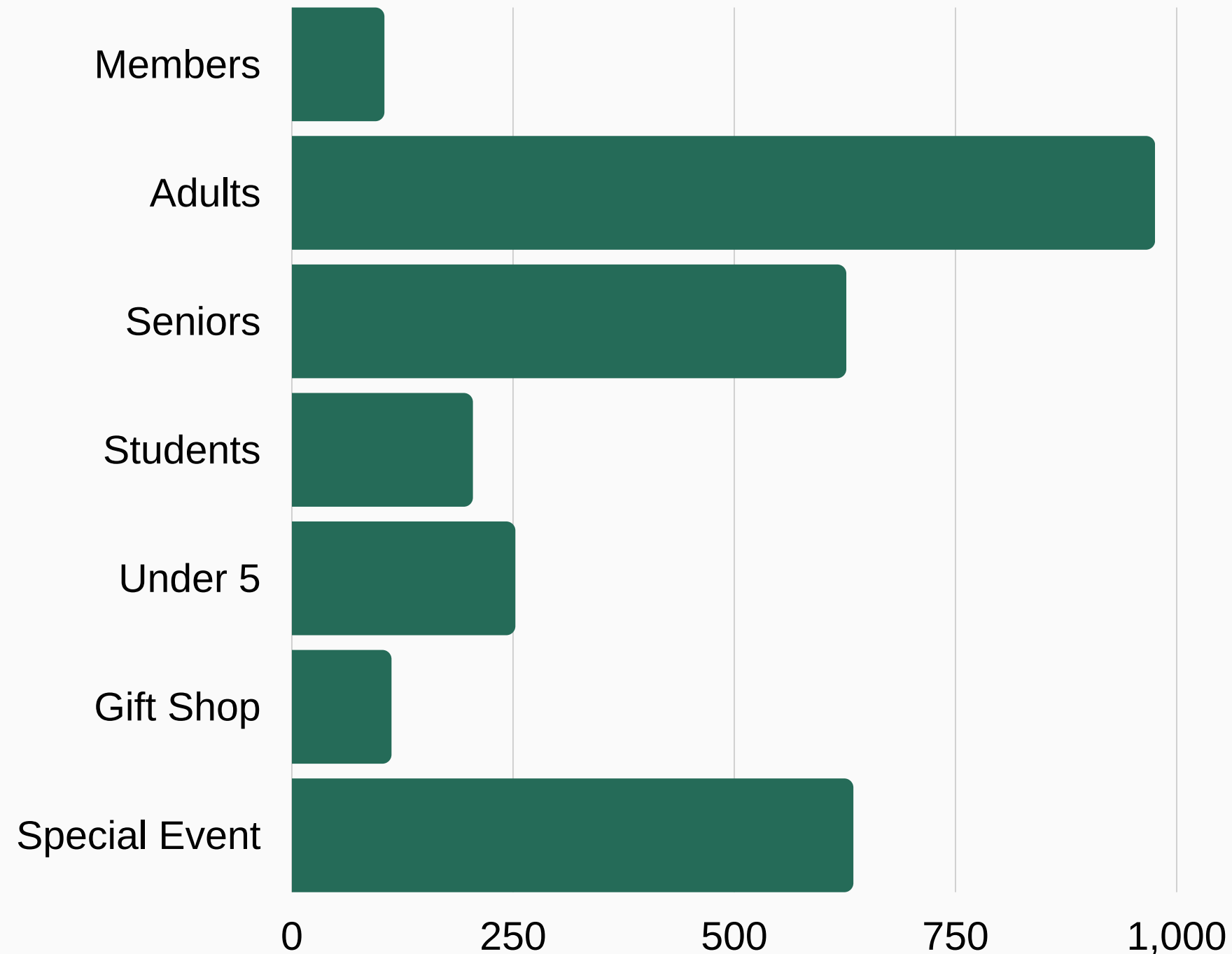
Looking Ahead

- Start momentum towards FREE admission (time span or age)
- Increased educational outreach
- Increased study trips, hopefully set up grade-level tours
- Increase in sponsorships
- Connect with partner organizations around immigrant experience



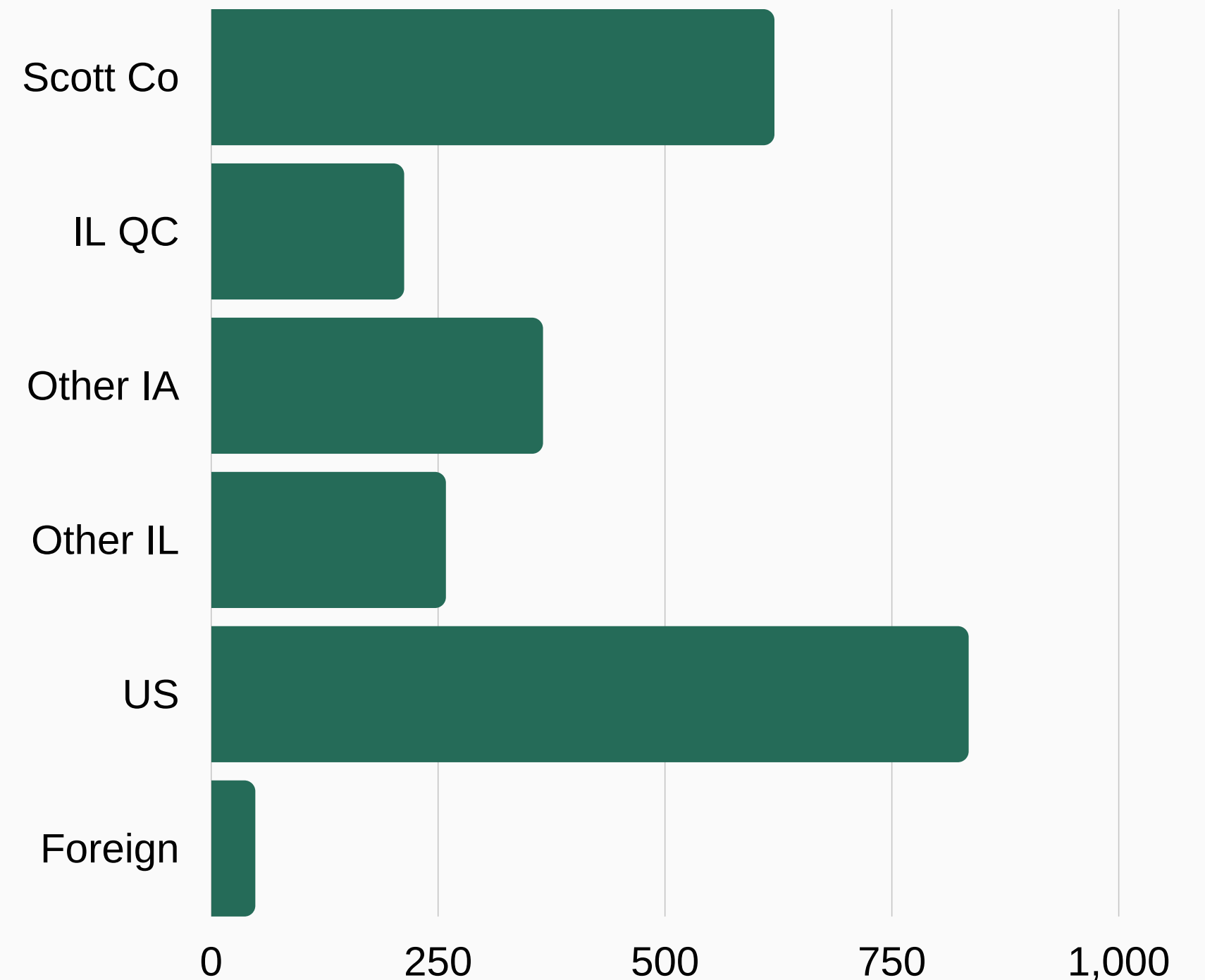
2022 VISITORS

Type of Visitor



In 2022, we had visitors from 46 states and DC.

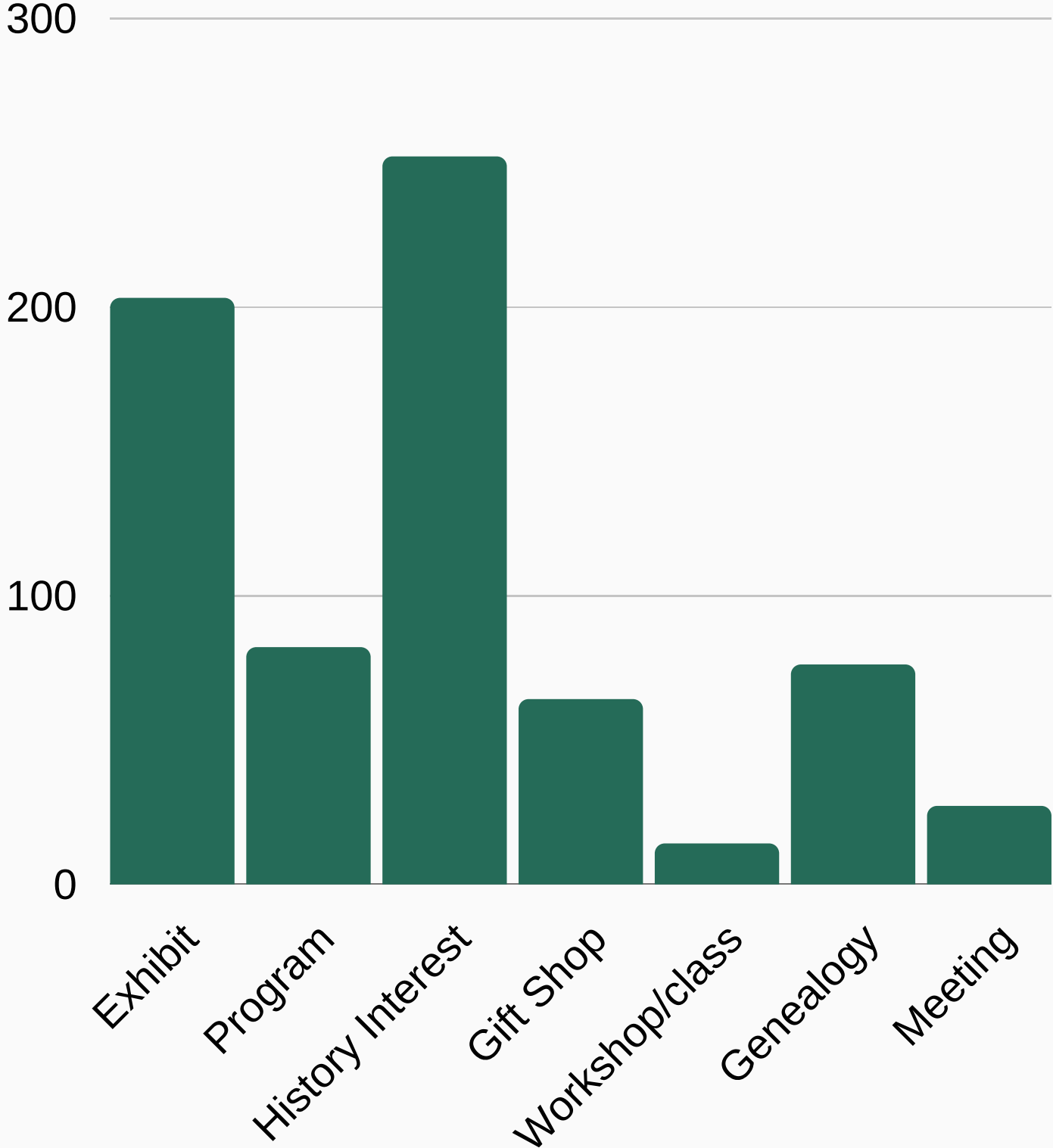
Where Visitors are From



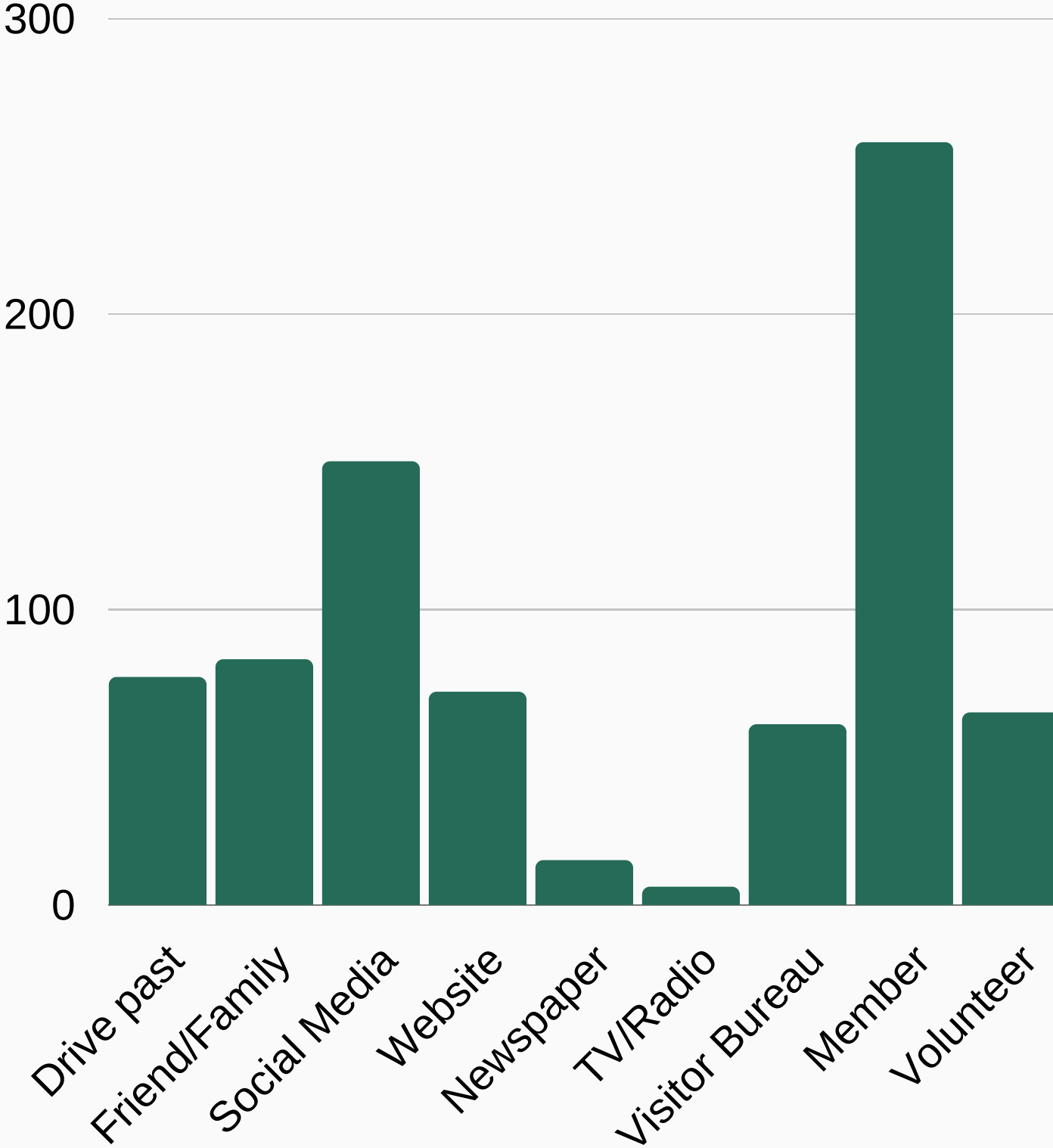
Visitors outside the US came from: Germany (31), Canada (5), Switzerland, Hong Kong, Australia, UK (2), France, Belgium, Netherlands, and Austria.

2022 VISITORS

Purpose of Visit



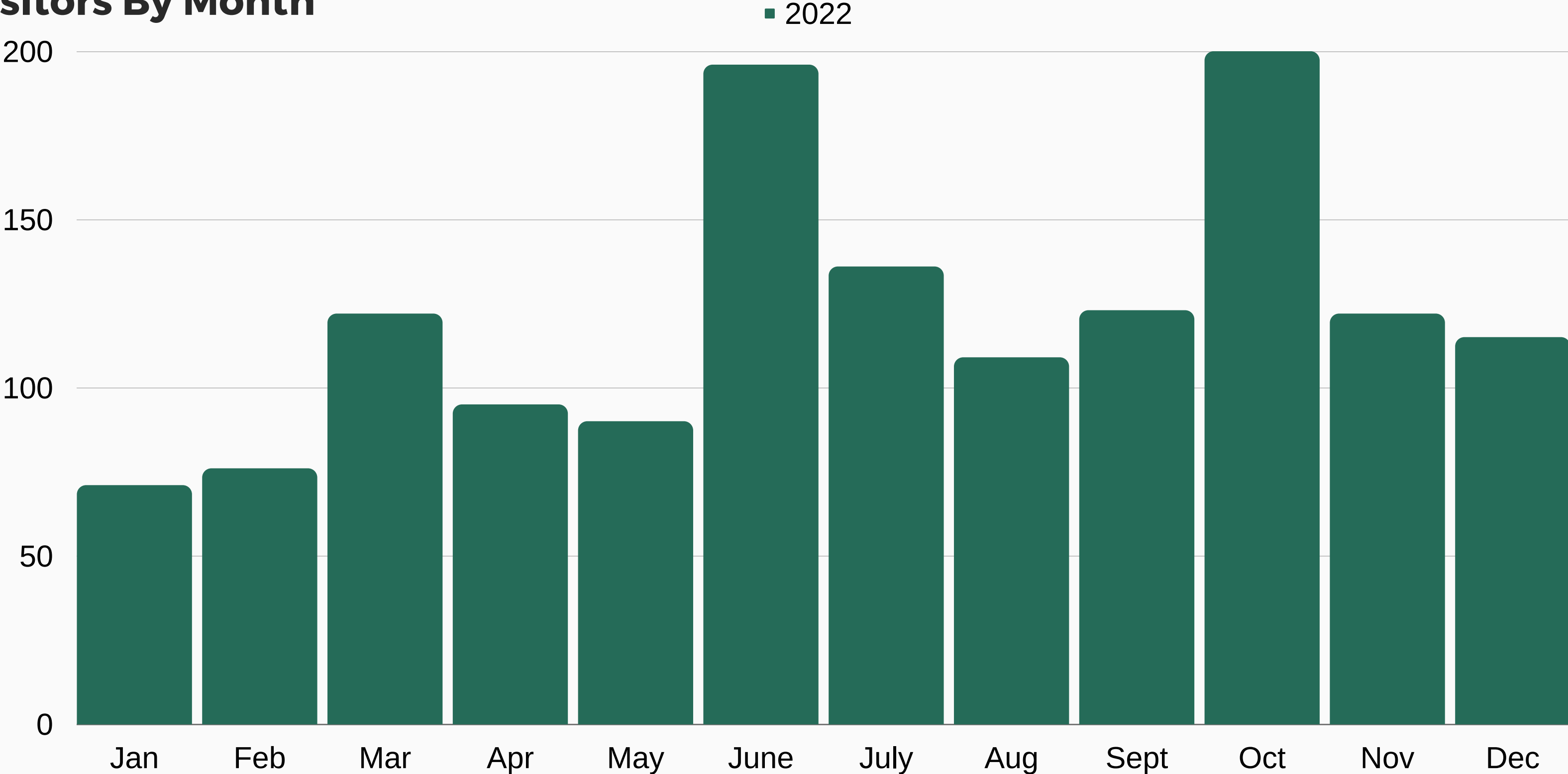
Where did you hear of us?



*This data is self-reported

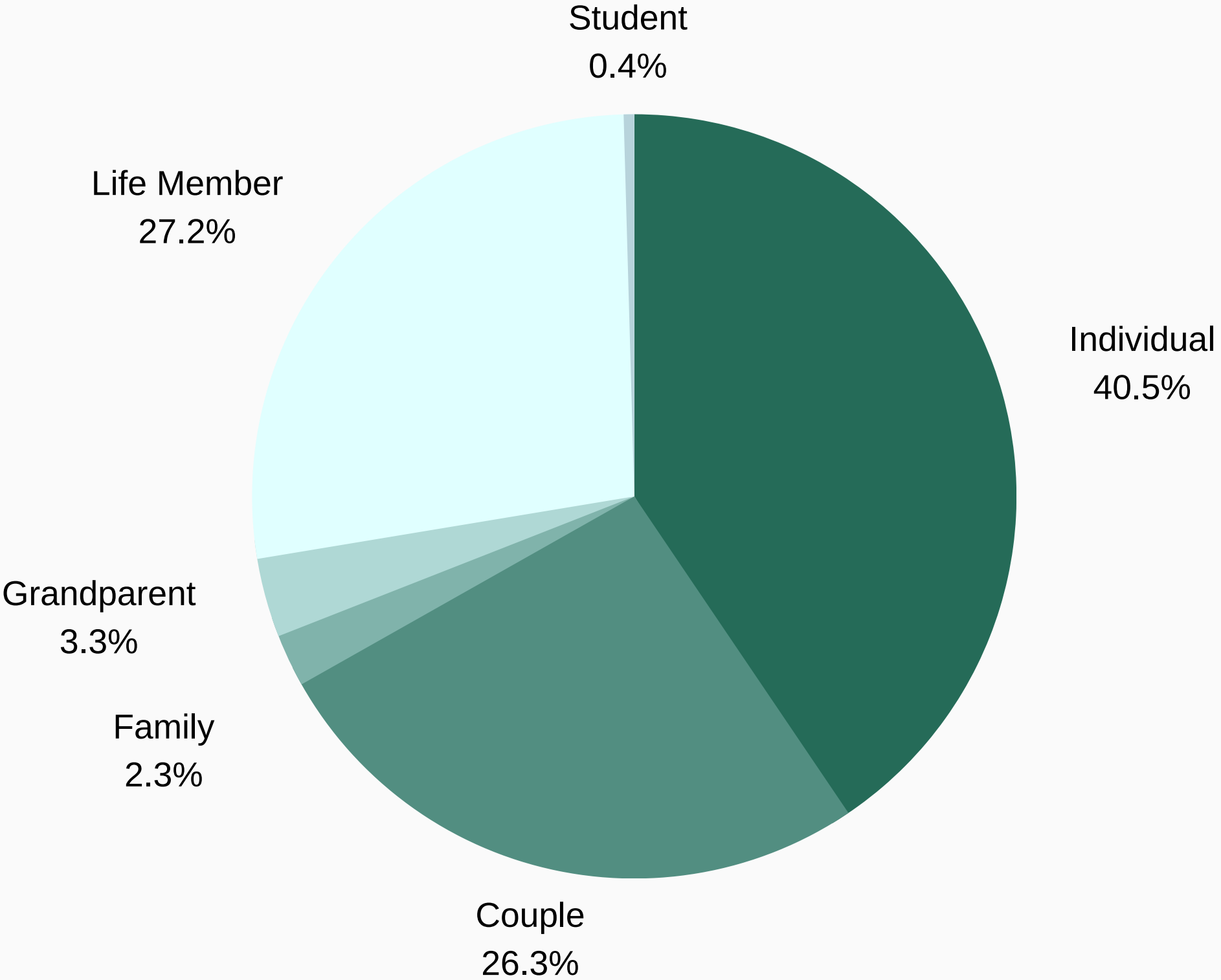
2022 VISITORS

Visitors By Month

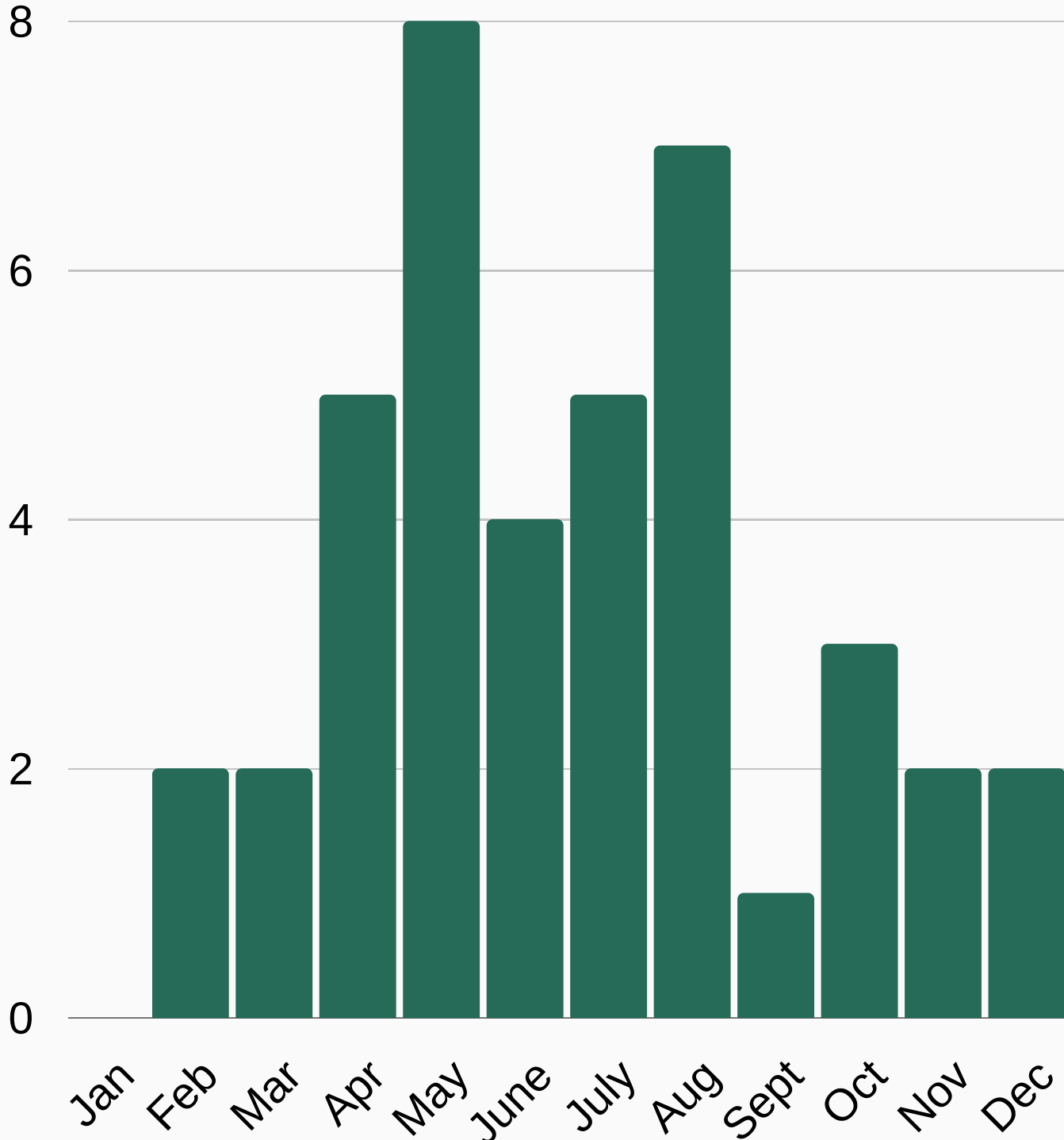


2022 MEMBERS

Type of Membership

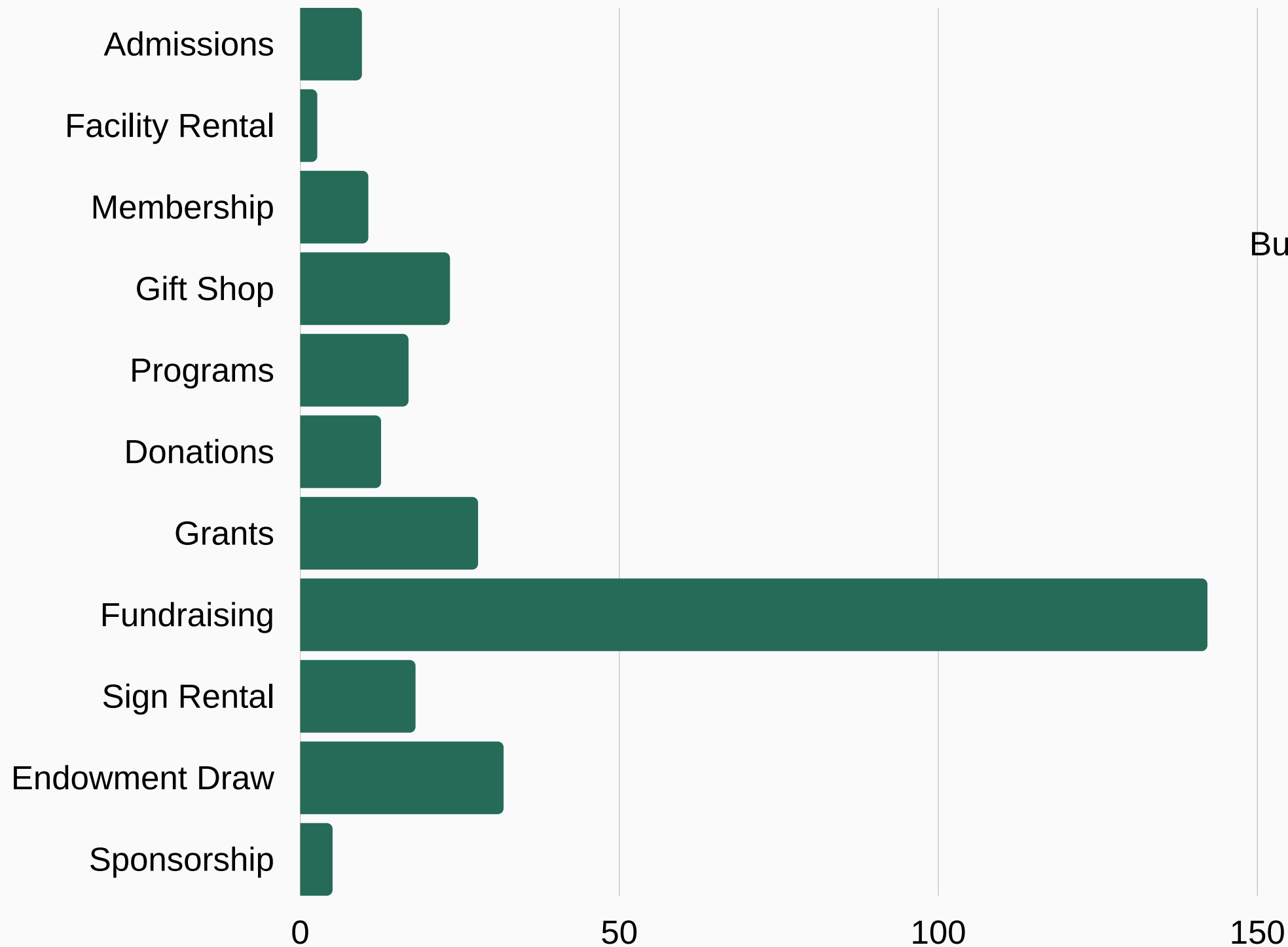


New Members



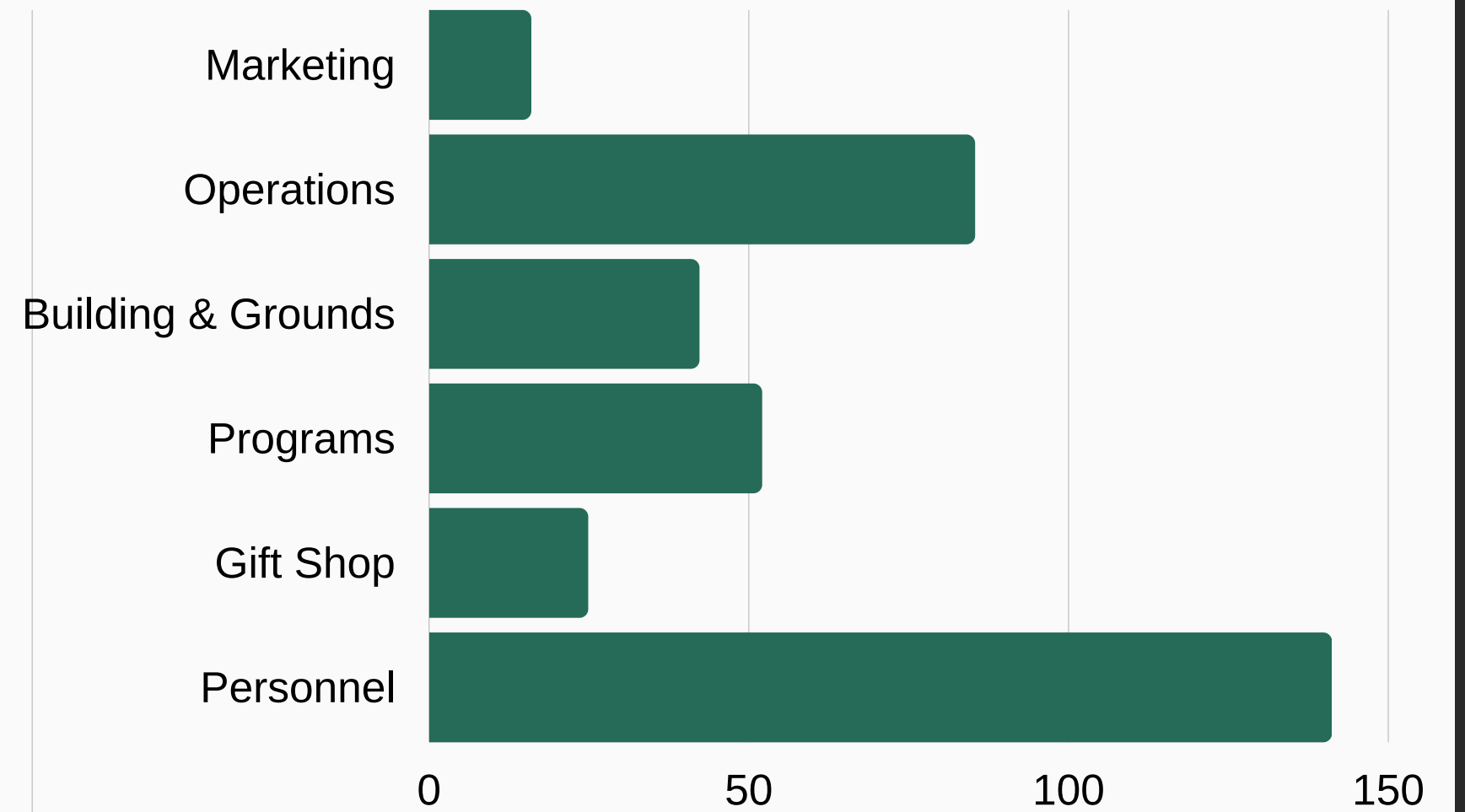
2022 FINANCIALS

Income



Total Income Nov 30th 2022 - \$400,502.17

Expenses



Total Expenses Nov 30th 2022 - \$361,294.46

CLARE TOBIN

Assistant Director

Exhibitions in 2022 -

- Our Neighbors, Our Friends: Unsere Nachbarn, Unsere Freund
- Hidden Habsburgs: Immigrants in Iowa 1846-1868
- Preserving a Dyeing Art: German Blueprint
- Witness to the Holocaust: The Mattes Family Letters
- The White Rose: Student Resistance Against Hitler, Munich 1942/43
- Old Trades in the New World (SAU class project)



Coming in 2023 -

- Neighbors to the North: German Influence in New Ulm, Minnesota
- Los Desconocidos: Migrant Quilt Project
- German Toys
- Art From the Archives: Highlights from the GAHC Collection

CLARE TOBIN

Assistant Director

Exhibitions in 2022

Our Neighbors, Our Friends:
Unsere Nachbarn, Unsere Freunde

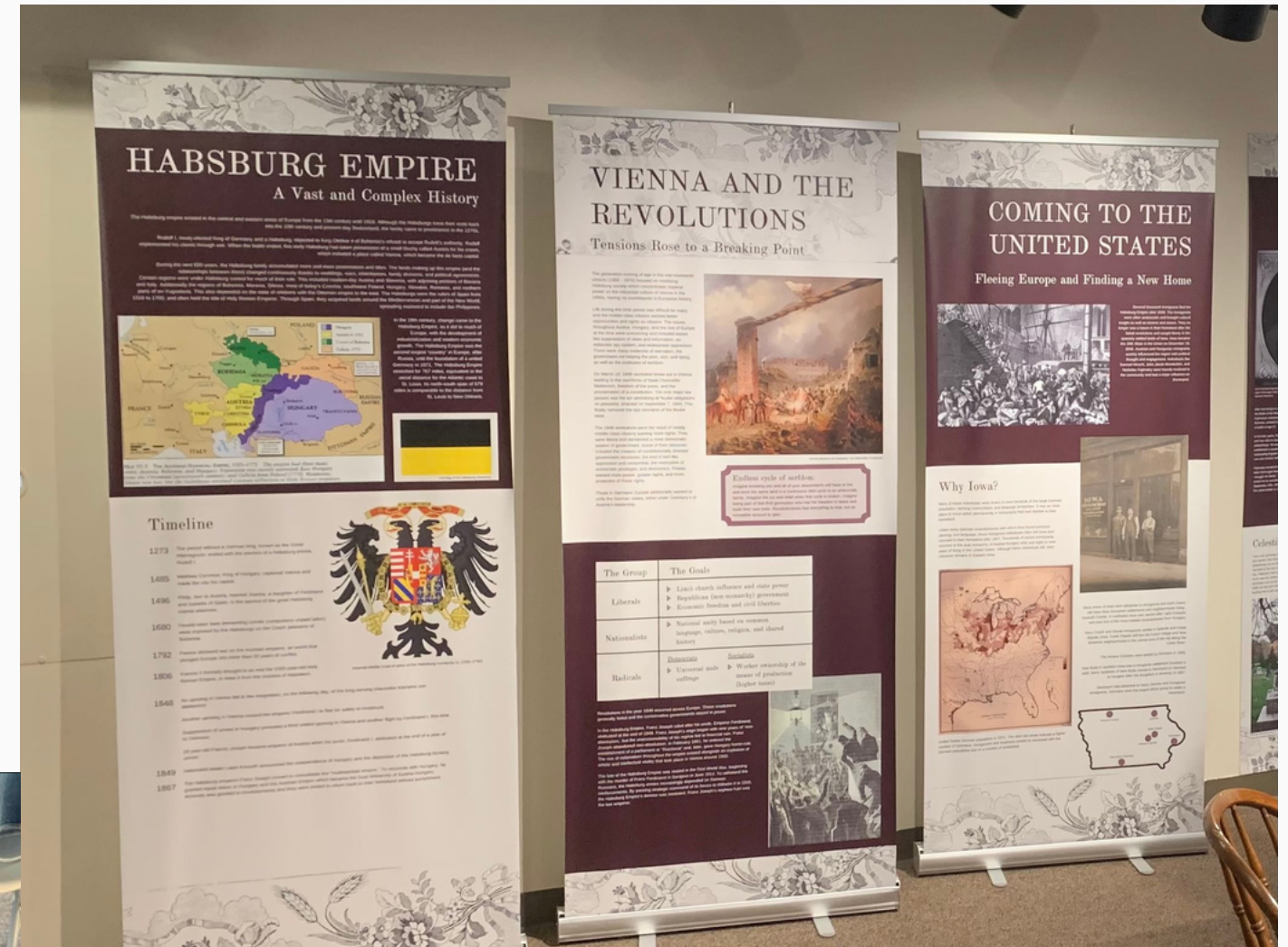


CLARE TOBIN

Assistant Director

Exhibitions in 2022-
Hidden Habsburgs: Immigrants in Iowa 1846-1868

Preserving a Dyeing Art: German Blueprint



CLARE TOBIN

Assistant Director

Exhibitions in 2022-

Witness to the Holocaust: The Mattes
Family Letters

The White Rose: Student Resistance
Against Hitler, Munich 1942/43



CLARE TOBIN

Assistant Director

Exhibitions in 2022-

Old Trades in the New World

St. Ambrose University Exhibitions Class



JESSICA GORDON

Education & DEAI Coordinator

- **School visits and presentations**
 - Rock Island High School
 - Moline High School
 - McKinley Elementary
 - Bettendorf High School
 - Bettendorf Middle School
 - St. Paul's Elementary
 - Memphis University Middle School
 - Central DeWitt High School
 - Creative Arts Academy
 - Ridgewater College
 - Cornell College



VOLUNTEER HOURS

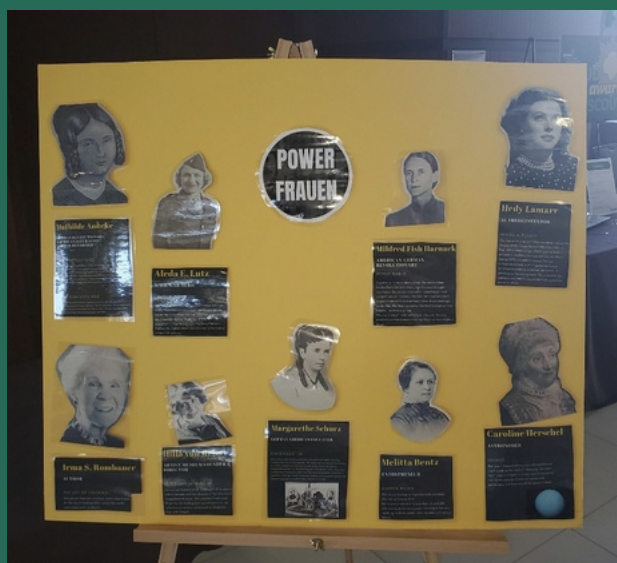
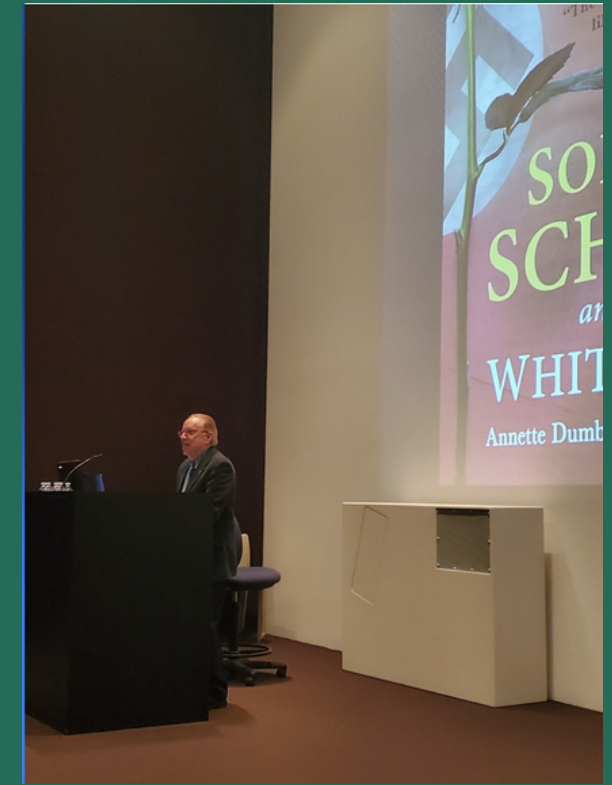


+1100



Community Outreach and Events Highlights:

Mercado
Girl Scouts
Jud Newborn/Sophie Scholl
Our Neighbors Our Friends/Tapestry Farms
Kiwanis
Hand in Hand
Iris Center
Illinois-Iowa Center for Independent Living



Diversity Equity Access and Inclusion Happenings

- Grant money received for DEAI Board training
- LaDrina Wilson is providing one-on-one DEAI coaching and resources acquisition
- Grant money received for American Sign Language museum tours
- Restrooms on fourth floor now gender neutral
- Moline Foundation grant money received for targeted outreach to low income families
- Museums for All focused outreach for families that receive SNAP benefits
- Exploring a STEAM partnership with Sam McCullum at the MLK Center and Bettendorf Schools



JESSICA GORDON

Education & DEAI Coordinator

Coming in 2023



- **Execution of ASL Tours**
- **Land Acknowledgement**
- **Partnership with Hand in Hand**
- **Education outreach to more districts**
- **Disability focused programming**
- **Shared heritage events**
- **Increase Museums for All participation**



Election of New Directors

No nominations at this time

Changes to bylaws

Unfinished Business

New Business

German American Heritage Center Profit & Loss Budget Overview January through December 2023

2023 Budget

| | Jan 23 | Feb 23 | Mar 23 | Apr 23 | May 23 | Jun 23 | Jul 23 | Aug 23 | Sep 23 | Oct 23 | Nov 23 | Dec 23 | TOTAL Jan - Dec 23 |
|---|------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|------------------|-------------------|------------------|------------------|-----------------------|
| Ordinary Income/Expense | | | | | | | | | | | | | |
| Income | | | | | | | | | | | | | |
| 10-000 · OPERATING - Income | | | | | | | | | | | | | |
| 10-100 · Admissions | 833.33 | 833.33 | 933.34 | 933.33 | 1,033.33 | 1,133.33 | 1,233.34 | 1,233.34 | 1,133.33 | 1,233.33 | 1,333.33 | 1,133.34 | 13,000.00 |
| 10-200 · Facility Rental | 191.67 | 191.67 | 341.66 | 441.67 | 641.66 | 641.67 | 441.67 | 441.66 | 341.67 | 441.67 | 441.66 | 441.67 | 5,000.00 |
| 10-400 · Sign Rental | 18,000.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 18,000.00 |
| 10-500 · GIFT SHOP - Revenue | 2,333.33 | 1,333.33 | 1,333.33 | 1,333.33 | 1,333.33 | 1,333.34 | 1,333.34 | 1,333.34 | 1,833.33 | 2,833.34 | 5,333.33 | 14,333.33 | 36,000.00 |
| 10-600 · PROGRAM/EVENTS - Income | 550.00 | 550.00 | 750.00 | 1,450.00 | 1,050.00 | 1,450.00 | 950.00 | 1,050.00 | 1,950.00 | 2,650.00 | 1,250.00 | 1,350.00 | 15,000.00 |
| Total 10-000 · OPERATING - Income | 21,908.33 | 2,908.33 | 3,358.33 | 4,158.33 | 4,058.32 | 4,558.34 | 3,958.35 | 4,058.34 | 5,258.33 | 7,158.34 | 8,358.32 | 17,258.34 | 87,000.00 |
| 11-000 · Donations, Contributions, Grant | | | | | | | | | | | | | |
| 11-100 · General Contributions | 3,208.33 | 1,208.34 | 1,208.33 | 1,208.33 | 1,208.33 | 1,208.33 | 1,208.33 | 1,208.33 | 1,708.33 | 2,208.34 | 5,208.34 | 14,208.34 | 35,000.00 |
| 11-300 · Grant Income | 0.00 | 0.00 | 5,000.00 | 5,000.00 | 9,000.00 | 1,000.00 | 5,000.00 | 0.00 | 3,000.00 | 2,000.00 | 5,000.00 | 19,000.00 | 54,000.00 |
| 11-600 · Fundraising Events | 0.00 | 0.00 | 0.00 | 1,000.00 | 0.00 | 2,000.00 | 0.00 | 0.00 | 9,000.00 | 3,000.00 | 65,000.00 | 0.00 | 80,000.00 |
| 11-700 · Exhibit, Event & Prog. S-ships | 0.00 | 0.00 | 0.00 | 500.00 | 1,000.00 | 0.00 | 0.00 | 0.00 | 4,750.00 | 3,750.00 | 0.00 | 0.00 | 10,000.00 |
| Total 11-000 · Donations, Contributions, Grant | 3,208.33 | 1,208.34 | 6,208.33 | 7,708.33 | 11,208.33 | 4,208.33 | 6,208.33 | 1,208.33 | 18,458.33 | 10,958.34 | 75,208.34 | 33,208.34 | 179,000.00 |
| 12-000 · Membership | 3,000.00 | 1,500.00 | 1,500.00 | 1,000.00 | 2,000.00 | 1,000.00 | 1,000.00 | 1,000.00 | 1,400.00 | 1,600.00 | 2,500.00 | 4,500.00 | 22,000.00 |
| Total Income | 28,116.66 | 5,616.67 | 11,066.66 | 12,866.66 | 17,266.65 | 9,766.67 | 11,166.68 | 6,266.67 | 25,116.66 | 19,716.68 | 86,066.66 | 54,966.68 | 288,000.00 |
| Expense | | | | | | | | | | | | | |
| 20-100 · Gen., Admin. & Oper - Expenses | 6,000.00 | 6,000.00 | 6,000.00 | 6,000.00 | 6,000.00 | 6,000.00 | 5,500.00 | 6,000.00 | 6,000.00 | 6,000.00 | 6,000.00 | 6,000.00 | 71,500.00 |
| 20-200 · Personnel Expenses | 11,500.00 | 15,000.00 | 15,000.00 | 15,000.00 | 15,000.00 | 15,000.00 | 15,000.00 | 15,000.00 | 15,000.00 | 15,000.00 | 15,000.00 | 15,000.00 | 176,500.00 |
| 20-500 · GIFT SHOP - Expenses | 500.00 | 500.00 | 9,000.00 | 1,000.00 | 1,000.00 | 1,000.00 | 1,500.00 | 3,000.00 | 2,500.00 | 2,500.00 | 1,500.00 | 1,000.00 | 25,000.00 |
| 20-600 · PROGRAM / EVENTS / EXHIBITS | 1,933.33 | 2,333.33 | 1,933.33 | 2,333.34 | 1,933.33 | 2,333.34 | 1,933.33 | 2,833.33 | 1,933.33 | 1,833.33 | 1,833.35 | 1,833.33 | 25,000.00 |
| 20-700 · BUILDING & GROUNDS - Expenses | 3,500.00 | 3,500.00 | 3,500.00 | 3,500.00 | 3,500.00 | 3,500.00 | 3,000.00 | 3,000.00 | 3,000.00 | 3,000.00 | 3,500.00 | 3,500.00 | 40,000.00 |
| 20-800 · MARKETING - Expenses | 2,500.00 | 1,000.00 | 500.00 | 500.00 | 500.00 | 1,000.00 | 1,500.00 | 2,000.00 | 2,500.00 | 3,000.00 | 3,000.00 | 2,000.00 | 20,000.00 |
| Total Expense | 25,933.33 | 28,333.33 | 35,933.33 | 28,333.34 | 27,933.33 | 28,833.34 | 28,433.33 | 31,833.33 | 30,933.33 | 31,333.33 | 30,833.35 | 29,333.33 | 358,000.00 |
| Net Ordinary Income | 2,183.33 | -22,716.66 | -24,866.67 | -15,466.68 | -10,666.68 | -19,066.67 | -17,266.65 | -25,566.66 | -5,816.67 | -11,616.65 | 55,233.31 | 25,633.35 | -70,000.00 |
| Other Income/Expense | | | | | | | | | | | | | |
| Other Income | | | | | | | | | | | | | |
| 13-000 · ENDOWMENT INCOME | | | | | | | | | | | | | |
| 13-100 · Endowment | 0.00 | 0.00 | 17,500.00 | 0.00 | 0.00 | 17,500.00 | 0.00 | 0.00 | 17,500.00 | 0.00 | 0.00 | 17,500.00 | 70,000.00 |
| 13-000 · ENDOWMENT INCOME - Other | 0.00 | 1,800.00 | 16,200.00 | 0.00 | 0.00 | 16,300.00 | 0.00 | 2,700.00 | 16,500.00 | 0.00 | 0.00 | 16,500.00 | 70,000.00 |
| Total 13-000 · ENDOWMENT INCOME | 0.00 | 1,800.00 | 33,700.00 | 0.00 | 0.00 | 33,800.00 | 0.00 | 2,700.00 | 34,000.00 | 0.00 | 0.00 | 34,000.00 | 140,000.00 |
| Total Other Income | 0.00 | 1,800.00 | 33,700.00 | 0.00 | 0.00 | 33,800.00 | 0.00 | 2,700.00 | 34,000.00 | 0.00 | 0.00 | 34,000.00 | 140,000.00 |
| Net Other Income | 0.00 | 1,800.00 | 33,700.00 | 0.00 | 0.00 | 33,800.00 | 0.00 | 2,700.00 | 34,000.00 | 0.00 | 0.00 | 34,000.00 | 140,000.00 |
| Net Income | 2,183.33 | -20,916.66 | 8,833.33 | -15,466.68 | -10,666.68 | 14,733.33 | -17,266.65 | -22,866.66 | 28,183.33 | -11,616.65 | 55,233.31 | 59,633.35 | 70,000.00 |



2022 Annual Meeting

Adjournment

Thank You and Good Night!